Navijin

VENDOR PROFILE

Navijin Vendor Profile 2026: Capabilities, Strengths and Considerations

An evaluator's view of the Navijin brand, portfolio, regional presence and support model.



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Navas Technology LLC, Dubai, UAE · www.navijin.com

Company snapshot

Item	Detail
Brand	Navijin: networking, wireless, video surveillance and IP telephony equipment
Brand owner	Navas Technology LLC, Dubai, United Arab Emirates (UAE-registered trademark)
Brand history	Navijin brand development began in 2008; over the last five years the brand was consolidated under Navas and its trademark registered in the UAE
Regional hubs	Dubai, UAE (GCC and Middle East) · Baku, Azerbaijan (CIS and Europe) · Tripoli, Libya (Africa)
Local stock	Dubai, Baku and Tripoli
Channel	20+ distributors, about 30 resellers, system integrators; online at Amazon, Tradeling and Trendyol; retail in Azerbaijan through Kontakt Home and Birmarket
Compliance	CE, FCC, RoHS; ISO 9001 quality-managed production
Authenticity	Online serial-number verification at navijin.com/en/verification
Main sectors	Oil and gas, healthcare, hospitality, banking and fintech, education, retail, marinas and ports

Portfolio overview

Navijin covers the full access and edge of an enterprise network from one brand, which simplifies design, spare parts and support for integrators.

Product family	Representative models	Typical use
Unmanaged and smart PoE switches	GE1610 series, FEL1010 series, GE1210 series	IP cameras, access points and phones in small and medium sites
Layer 2 managed PoE switches	GE2206/2210/2212/2216 L2, GE6010 L2 series	Office, hotel and hospital access layer with VLANs, QoS and 802.1X
Layer 3 and aggregation switches	GE5210 L3, GE7722 L3, SG3801 series, NGS series	Distribution layer, 10G uplinks, inter-VLAN routing
Chassis switching	DCS55 / DCS5503C platform with line cards	Campus core and data rooms
Industrial switching and power	GEIN series DIN-rail switches; DRP-75/120/240/480-48 power supplies	Oil and gas, utilities, transport and outdoor cabinets
Wireless	NW-AP625/AP627/AP725 (Wi-Fi 6/7), NW-OAP outdoor APs, NG gateways and AP controllers	Hotels, offices, warehouses, campuses, outdoor areas
Wireless bridges and LTE	NB-OACPE kit, NP-CPE, NR-LTE routers	Remote sites, gates, temporary and backup links
Video surveillance	ICB/ICD IP cameras, NVR series	Security for buildings, sites and perimeters
IP telephony	VIP series SIP phones, VBX3000 IP PBX, VG100 gateways	Offices, hotels, hospitals, call centres
Optics and NICs	NSF SFP/SFP+ modules, NA network cards	Fiber uplinks and server connectivity

Capability assessment

The table shows how Navijin covers the evaluation criteria in the *Navijin Market Guide 2026*. It is a self-assessment; we encourage buyers to verify each point during evaluation.

	Criterion	Navijin position
✓	Product fit	Full edge portfolio: PoE switching, Wi-Fi 6/7, CCTV, IP voice, industrial, optics
✓	Total cost of ownership	Project pricing with bulk and partner discounts
✓	Local availability	Stock in Dubai, Baku and Tripoli; short delivery to GCC, CIS and Africa
✓	Warranty and RMA	Manufacturer warranty handled locally by Navas; replacement from regional stock
✓	Support and skills	Pre-sales design reviews, configuration manuals and videos, engineer support
✓	Security and compliance	CE/FCC/RoHS, ISO 9001 production, 802.1X and VLAN support on managed lines, serial verification
✓	Management and scalability	Path from unmanaged to L2, L3 and chassis; AP controllers for multi-AP sites
✓	Partner ecosystem	20+ distributors and about 30 resellers across three regions

Strengths

- **One brand for the whole edge.** Switching, wireless, video and voice from one supplier means one support contact and consistent spare parts.
- **Regional stock and fast replacement.** Equipment is held in-region, which shortens project schedules and RMA times.
- **Project-proven in demanding sectors.** More than ten oil and gas deployments plus hospitals, hotels, banks, fintech companies, universities and marinas.
- **Price-to-performance.** Enterprise features such as PoE+, SFP uplinks, VLANs and 802.1X at project-friendly prices.
- **Direct access to engineers.** Partners work with the people who design and support the products.

Considerations

Every vendor profile should include points a buyer should check. For Navijin we recommend:

- **Brand awareness.** Navijin is less widely known than the largest global brands. Ask for certificates, the trademark registration and anonymised references; Navijin provides them on request.
- **Best-fit scope.** Navijin is strongest in access, aggregation, wireless, CCTV, voice and industrial edge projects. For very large data-centre fabrics, involve Navijin pre-sales early to confirm the design.
- **Ecosystem integration.** When mixing Navijin with existing third-party core or security platforms, confirm interoperability (standards-based protocols such as LACP, 802.1Q, 802.1X, SNMP and SIP) during the design stage.

Service and support model

Before the sale

- Network design and bill of materials review
- PoE budget, Wi-Fi coverage and storage sizing
- Certificates and authorisation letters for tenders

After the sale

- Configuration manuals and video guides on navijin.com
- Remote engineer support
- Local warranty and RMA handling by Navas
- Spare-part availability from regional stock

Reference deployments (anonymised)

Sector	Scope
Oil and gas (10+ sites)	Industrial and managed switches, Wi-Fi, IP cameras and IP phones across operating sites
Hospital (turnkey)	Network, Wi-Fi, CCTV and IP telephony delivered as one project
Hotel	Guest and staff Wi-Fi, PoE switching, surveillance and room phones
Banking and fintech	Segmented branch and office networks, secure Wi-Fi and voice
University	Campus switching and high-density classroom Wi-Fi
Marina	Outdoor Wi-Fi, wireless bridges and surveillance

Customer names are confidential. Detailed case studies are published on navijin.com.

How to engage

- **Project owners and consultants:** request a design review, certificates or a quotation at navijin.com/en/quotation.
- **System integrators and resellers:** apply for partnership at navijin.com/en/partners.
- **Existing customers:** check product authenticity at navijin.com/en/verification and download manuals at navijin.com/en/documentation.

Request certificates or a project quotation: sales@navas.ae · +971 50 377 2987 · www.navijin.com

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