Navijin

VENDOR PROFILE

NAVIJIN RESEARCH

Navijin Vendor Profile 2026

Capabilities, strengths and considerations: an evaluator's view of the Navijin brand, portfolio, presence and support model.

Company snapshot | Portfolio | Capability assessment | Strengths | Considerations | Engagement

Applies to
Procurement teams, consultants and partners

Document
NJ-WP-VP-2026 · Rev. 2.0

Published
November 2026

ABOUT THIS GUIDE

About this profile

This vendor profile summarises who Navijin is, what it offers and how it supports projects, in the format procurement teams and consultants use to evaluate suppliers. It is a **vendor self-assessment**, not an independent analyst evaluation; we encourage buyers to verify each point.

Conventions: menu paths are shown in **bold** (for example **Network** → **VLAN**); commands and values in `monospace`. Screenshots may differ slightly by firmware version.

Who should read it

- Procurement and tender committees
- Consultants and project owners
- Prospective partners

Inside

- Company snapshot
- Portfolio overview
- Capability assessment against eight criteria
- Strengths and considerations

Contents

01 Company snapshot

02 Portfolio overview

03 Capability assessment

04 Strengths

05 Considerations

06 Service, references and engagement

SECTION 01

Company snapshot

Item	Detail
Brand	Navijin: networking, wireless, video surveillance and IP telephony equipment, plus NavGATE OS, NavAP OS and NavCloud software
Brand owner	Navas Technology LLC, Dubai, United Arab Emirates (UAE-registered trademark)
Brand history	Navijin brand development began in 2008; over the last five years the brand was consolidated under Navas and its trademark registered in the UAE
Headquarters and stock	Dubai, UAE, serving the GCC, Middle East, Africa and the CIS
Channel	About 20 distributors and 30 resellers, plus system integrators; online on marketplaces including Amazon, Tradeling and Trendyol
Compliance	CE, FCC, RoHS; ISO 9001 quality-managed production
Authenticity	Online serial-number verification at navijin.com/en/verification
Main sectors	Oil and gas, healthcare, hospitality, banking and fintech, education, retail, marinas and ports

SECTION 02

Portfolio overview

Navijin covers the full access and edge of an enterprise network from one brand, which simplifies design, spare parts and support for integrators.

Product family	Representative models	Typical use
Unmanaged and smart PoE switches	GE1610, FEL1010, GE1210 series	IP cameras, access points and phones in small and medium sites
Layer 2 managed PoE switches	GE2206/2210/2212/2216 L2, GE6010 L2 series	Office, hotel and hospital access layer with VLANs, QoS and 802.1X
Layer 3 and aggregation	GE5210 L3, GE7722 L3, SG3801, NJS series	Distribution layer, 10G uplinks, inter-VLAN routing
Chassis switching	DCS5503C / DCS5506C platform with line cards	Campus core and data rooms
Industrial	GEIN DIN-rail switches; DRP 75/120/240/480 W power supplies	Oil and gas, utilities, transport and outdoor cabinets
Wireless	NW-AP625/AP627/AP725 Wi-Fi 6/7, NW-OAP outdoor APs, NG gateways and controllers	Hotels, offices, warehouses, campuses, outdoor areas

Bridges and LTE	NB-OACPE kit, NP-CPE bridges, NR LTE routers	Remote sites, gates, temporary and backup links
Video surveillance	ICB/ICD IP cameras, NVR series	Security for buildings, sites and perimeters
IP telephony	VIP series SIP phones, VBX3000 IP PBX, VG100 gateways	Offices, hotels, hospitals, call centres
Optics and NICs	NSF SFP/SFP+ modules, NA network cards	Fibre uplinks and server connectivity

SECTION 03

Capability assessment

How Navijin covers the evaluation criteria of the Navijin Market Guide 2026 (self-assessment).

Criterion	Navijin position
Product fit	Full edge portfolio: PoE switching, Wi-Fi 6/7, CCTV, IP voice, industrial, optics, software
Total cost of ownership	Project pricing with bulk and partner discounts
Local availability	Stock in Dubai with short delivery to the GCC, Middle East, Africa and CIS
Warranty and RMA	Manufacturer warranty handled by Navas; replacement from regional stock
Support and skills	Pre-sales design reviews, configuration manuals, tutorials and videos, engineer support
Security and compliance	CE/FCC/RoHS, ISO 9001 production, 802.1X and VLAN support on managed lines, serial verification, signed firmware
Management and scalability	Path from unmanaged to L2, L3 and chassis; gateways, controllers and NavCloud for multi-site
Partner ecosystem	About 20 distributors and 30 resellers

SECTION 04

Strengths

- **One brand for the whole edge.** Switching, wireless, video and voice from one supplier means one support contact and consistent spare parts.
- **Regional stock and fast replacement.** Equipment is held in Dubai, which shortens project schedules and RMA times.
- **Project-proven in demanding sectors.** More than ten oil and gas deployments plus hospitals, hotels, banks, fintech companies, universities and marinas.
- **Price-to-performance.** Enterprise features such as PoE, SFP uplinks, VLANs and 802.1X at project-friendly prices.
- **Direct access to engineers.** Partners work with the people who design and support the products.

SECTION 05

Considerations

Every vendor profile should include points a buyer should check. For Navijin we recommend:

- **Brand awareness.** Navijin is less widely known than the largest global brands. Ask for certificates, the trademark registration and anonymised references; Navijin provides them on request.
- **Best-fit scope.** Navijin is strongest in access, aggregation, wireless, CCTV, voice and industrial edge projects. For very large data-centre fabrics, involve Navijin pre-sales early to confirm the design.

- **Ecosystem integration.** When mixing Navijin with existing third-party core or security platforms, confirm interoperability of standards-based protocols (LACP, 802.1Q, 802.1X, SNMP, SIP) during design.

SECTION 06

Service, references and engagement

Before the sale	After the sale
Network design and bill-of-materials review	Configuration manuals, tutorials and video guides on navijin.com
PoE budget, Wi-Fi coverage and storage sizing	Remote engineer support
Certificates and authorisation letters for tenders	Warranty and RMA handling by Navas; spare parts from regional stock

Sector	Scope (anonymised)
Oil and gas (10+ sites)	Industrial and managed switches, Wi-Fi, IP cameras and IP phones across operating sites
Hospital (turnkey)	Network, Wi-Fi, CCTV and IP telephony delivered as one project
Hotel	Guest and staff Wi-Fi, PoE switching, surveillance and room phones
Banking and fintech	Segmented branch and office networks, secure Wi-Fi and voice
University	Campus switching and high-density classroom Wi-Fi
Marina	Outdoor Wi-Fi, wireless bridges and surveillance

- **Project owners and consultants:** request a design review, certificates or a quotation at navijin.com/en/quotation.
- **System integrators and resellers:** apply for partnership at navijin.com/en/partners.
- **Existing customers:** verify products at navijin.com/en/verification and download manuals at navijin.com/en/documentation.
- **Contact:** sales@navijin.com · www.navijin.com

Navijin

Need help?
We are here for you.

TECHNICAL SUPPORT
navijin.com/en/contact/technical

DOCUMENTATION & FIRMWARE
navijin.com/en/documentation

COMMUNITY TUTORIALS
navijin.com/en/tutorials

VERIFY YOUR PRODUCT
navijin.com/en/verification

NJ-WP-VP-2026 · Rev. 2.0 · November 2026. This vendor profile is published by Navijin. It is a vendor self-assessment, not an independent analyst evaluation. Navijin® is a registered trademark in the United Arab Emirates. © 2026 Navijin. All rights reserved.